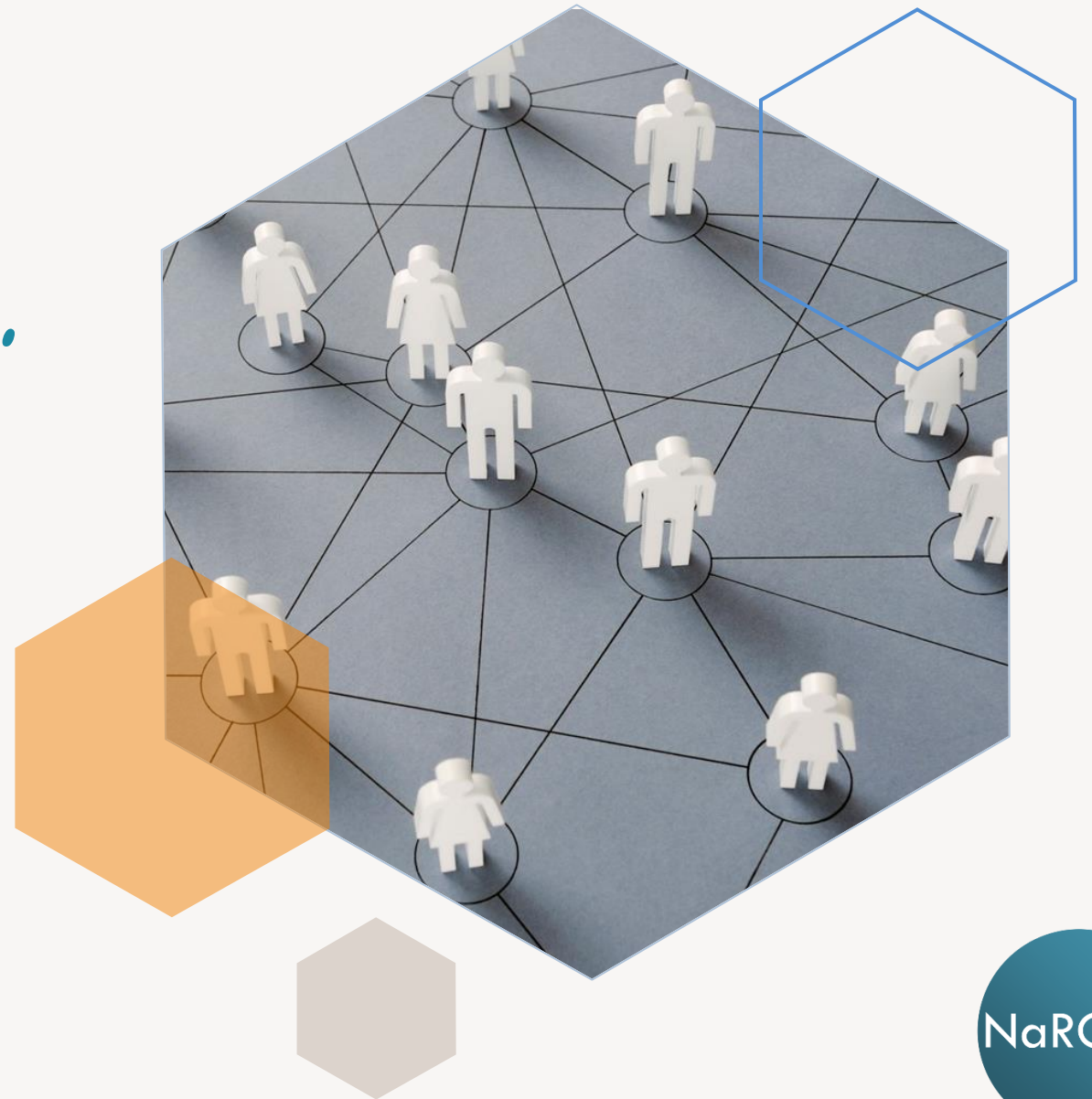


Inclusivity Roundtable:

“WE ASK, YOU ANSWER”



National Resource Center for Academic Detailing
Boston Medical Center



Today's Facilitators



Bevin K. Amira

Deputy Director



Anna Morgan-Barsamian
MPH, RN, PMP

Senior Manager,
Training & Education



Aanchal Gupta

Program
Coordinator





NaRCAD's Role

- **Making intentional space** for our community to discuss these issues
- **Providing resources** and **fostering connections** for the detailing community to be collectively **empowered to address clinician stigma**
- **Setting realistic expectations** about detailers' roles in **navigating clinician stigma**



GOALS

- ❖ **Explore the challenges** of healthcare stigma in detailing
- ❖ **Co-create scripts** in a breakout session with peers
- ❖ **Reflection**/Q+A Session



Level Setting

Type in the chat box →

**When patients are stigmatized
in healthcare settings, what's
the effect on the patient?**



Level Setting

Type in the chat box →

You're detailing a clinician who uses stigmatizing language about their patients.

As the detailer, how do you feel?

Data in Review: NaRCAD's Stigma Focus Groups



2 Focus Groups

- 2-hour sessions



10 Participants:

- 5 per focus group



Clinical Topics:

- Opioid safety, substance use disorders, HIV prevention, pediatrics, mental health, diabetes, and chronic illness

Focus Group Themes

Clinician denial of the impact of the clinical topic on the patient population:

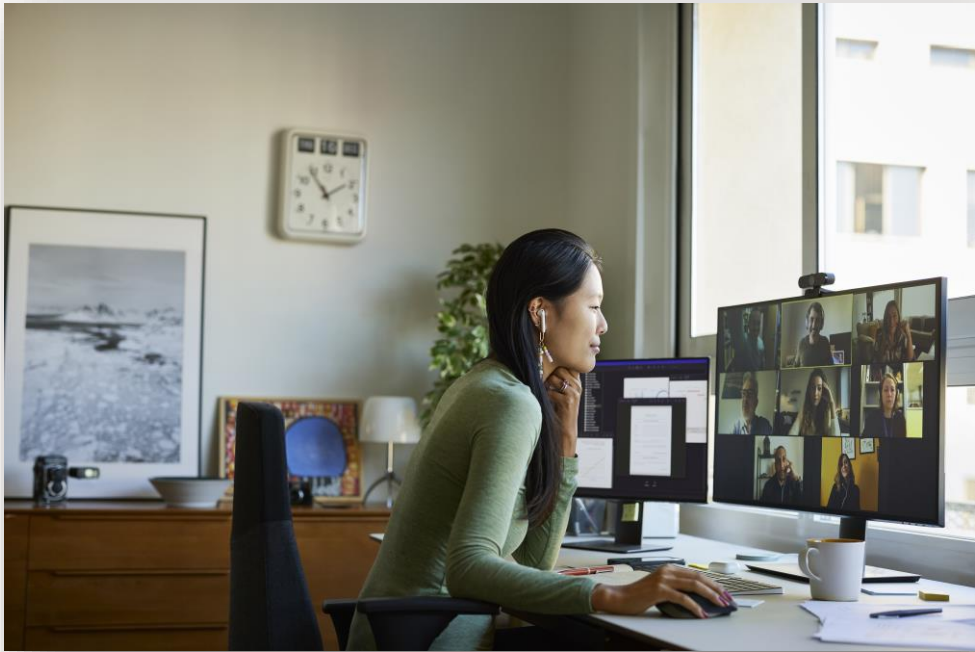
- “I don’t have **those kinds of patients.**”
- **That** doesn’t happen in my practice.”

Clinician resistance to clinical change:

- “I don’t want **those kinds of patients** here.”
- “I **don’t want to be known** as the ‘gay’ doctor.”

Clinician concern of **“enabling” patient behaviors**

Clinician **discomfort discussing certain clinical topics** with patients (e.g., sexual history, substance use, etc.)





Detailer Reactions to Clinician Stigma

- Feeling **uncomfortable**
- **Freezing**/being caught off guard
- Anger
- Shock
- Defensiveness

Supportive Resources Brainstormed by Focus Groups

- Additional **role play**
- Connecting with **peers**
- **Self-assessment** tools
- Resources for **leadership buy-in**
- Recent **literature**
- **Pre-visit surveys** for clinicians
- **Conference** presentations
- **Scripting** tools





Help Us Help You: Write the Script



Breakout Groups: Workshopping Potential Challenges and Solutions



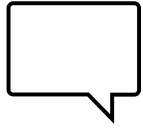
- A space to **share solutions** and identify usable resources **with peers**
- **Encourage** others to share ideas
- Having trouble **starting the conversation?**
Have everyone introduce themselves/speak in alphabetical order!

Breakout Groups

- Review the examples of stigmatizing comments below. Come up with 2 responses to each comment.

1. “I can’t believe patients keep coming back without having lost weight. They’re clearly not trying hard enough, and not making healthy food choices.”
2. “I don’t want those patients at my practice. They’re so difficult to handle and are really just looking for another opioid prescription. Treatment won’t work for them.”
3. “I’m so tired of keeping up with all these different pronouns. You’re either a man or a woman. It gets in the way of providing care.”
4. “I don’t need to use an assessment tool. I can always tell when someone’s at high risk of contracting HIV.”

Remember



The discussion questions will be available to view in your **chatbox**



Turn your video on for the breakout session if you're able to



Request help from the host if you need assistance from the NaRCAD team

We'll see you in 25 minutes!



A close-up photograph of a person's hand holding a dark pen, writing on a white page of a spiral-bound notebook. The background is blurred, showing another hand resting on the desk. The text 'Real Time Script Creation' is overlaid in white, bold, sans-serif font across the center of the image. A thin white horizontal line is positioned below the text.

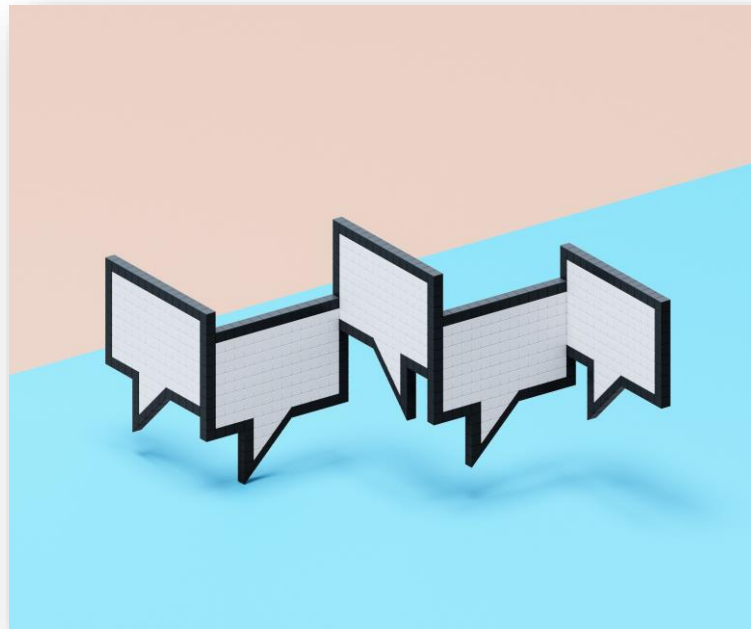
Real Time Script Creation

Sharing with the Group

Type in the chatbox:

Script 1: The Fat-Phobic Clinician

“I can’t believe patients keep coming back without having lost weight. They’re clearly not trying hard enough, and not making healthy food choices.”

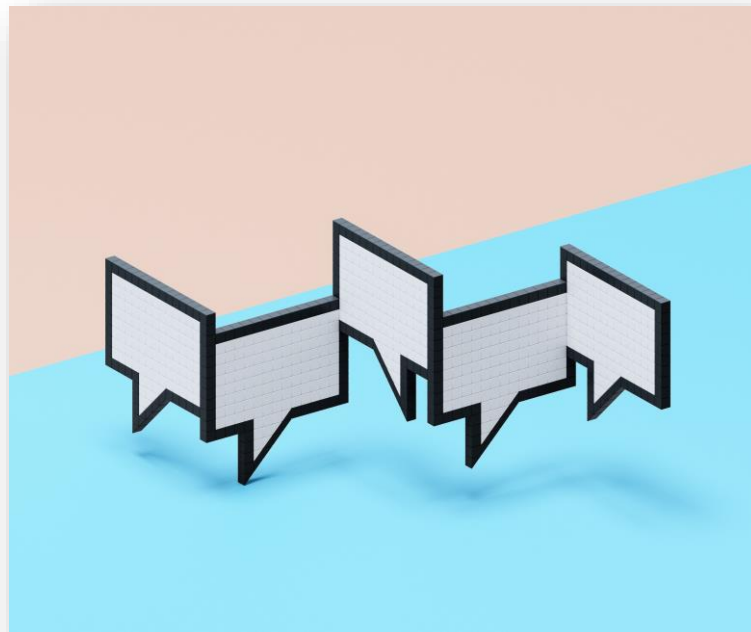


Sharing with the Group

Type in the chatbox:

Script 2: Substance Use Stigmatizer

“I don’t want those patients at my practice. They’re so difficult to handle and are really just looking for another opioid prescription. Treatment won’t work for them.”

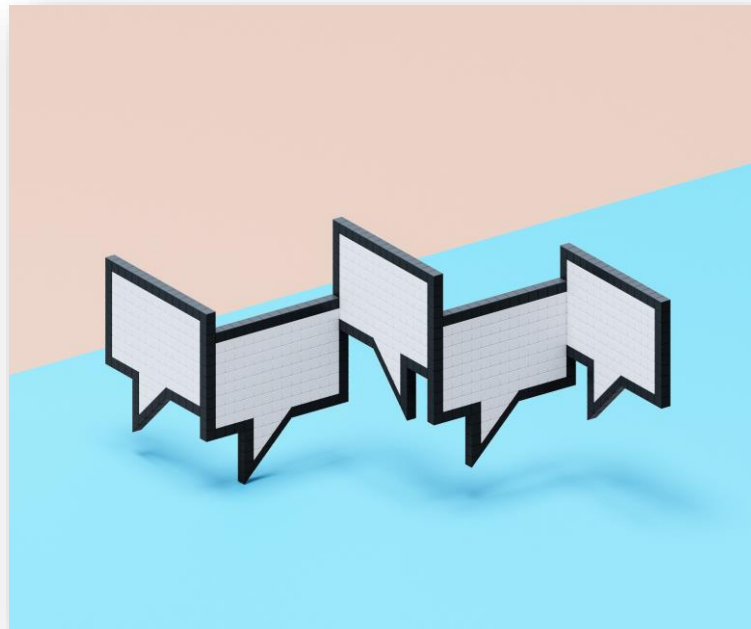


Sharing with the Group

Type in the chatbox:

Script 3: The Close-Minded Clinician

“I’m so tired of keeping up with all these different pronouns. You’re either a man or a woman. It gets in the way of providing care.”

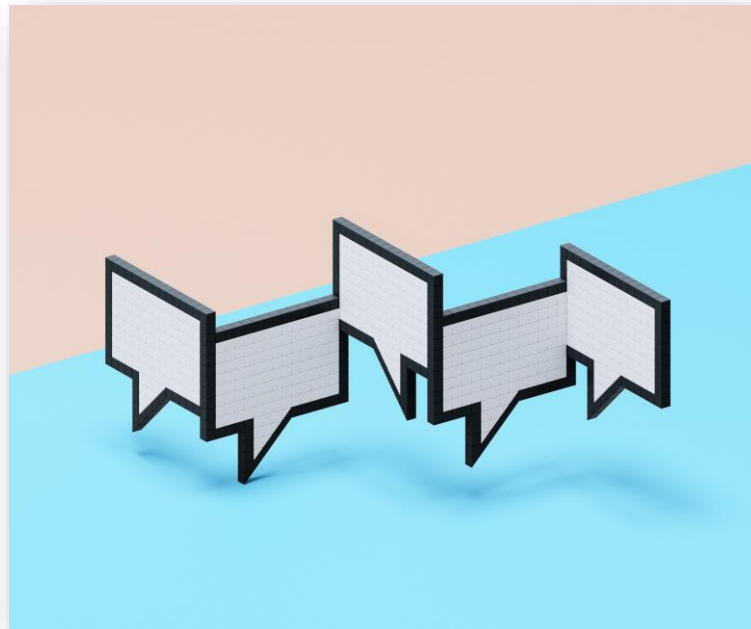


Sharing with the Group

Type in the chatbox:

Script 4: The Presumptuous Clinician

“I don’t need to use an assessment tool.
I can always tell when someone’s at high risk of contracting HIV.”



Congrats!

You're Officially an Inclusivity Toolkit Author



HEALTHCARE INCLUSIVITY TOOLKIT FOR DETAILERS

GETTING STARTED: Educational Tools & Materials



Understanding and addressing
resources related to:

- Implicit bias
- Cultural humility
- Communication strategies
- Best practices from our community

EXPLORE

ADVANCED STUDY: Clinical Topic-Specific Resources



Exploring clinical topic-specific
stigma related to:

- Substance use disorders
- HIV prevention
- Mental health

LEARN MORE

NaRCAD